

ACCOUNT EXECUTIVE HIRT & CARTER – CAPE TOWN

CORE PURPOSE OF THE JOB:

To increase business capacity by effectively marketing the business unit and its products to new and potential customers with a view to forging strong rewarding relationships.

KEY PERFORMANCE AREAS:

- Actively seek out new and potential business
- Achieve and exceed budgets
- Formulation and implementation of account development plans
- Track and report on key sales indicators
- Resolving production and product issues with customers
- Deal with all queries in a timeous manner

QUALIFICATIONS / EXPERIENCE:

- Matric + relevant tertiary qualification with at least 3-5 years' experience within advertising/FMCG/retail industry
- POS experience
- Creative brand knowledge
- Knowledge of printing process and techniques and plant capability and machine specifications

BEHAVIOURS & ATTRIBUTES:

- Service driven
- Client focused
- Strong communication skills
- Influential
- Ability to work under pressure with multiple deadlines

The advert has minimum requirements listed.
Management reserves the right to use additional / relevant information as criteria careers@hirtandcartergroup.co.za
Closing date for applications is Friday 6th March 2020.

