

## VACANCY

### **MANAGING DIRECTOR HIRT & CARTER – DURBAN**

#### **CORE PURPOSE OF THE JOB:**

The Managing Director will be responsible for developing and overseeing the implementation of strategic plans.

#### **KEY PERFORMANCE AREAS:**

- Overall responsibility for creating, planning, implementing, and integrating the strategic direction of the Hirt and Carter division to the overall Group strategy
- Regularly reviews the Divisions competitive environment and ensures that appropriate measures are taken to increase the market share
- Develops, control and monitor the Hirt and Carter Durban and Gauteng Divisional budgets
- Works collaboratively across the Group to ensure alignment with all business units and identify opportunities for integration
- Maximise efficient workflow processes and minimise operating expenses in the factory
- Drive the Sales team to offer innovative and new product development, and to generate new business through deepening the relationship with key and prospective clients

#### **QUALIFICATIONS / EXPERIENCE:**

- Matric + relevant bachelor's degree with a minimum of 3 years' experience in a Senior Management role
- Previous work experience in a manufacturing / print environment is advantageous
- Knowledge of business and management principles with sales and financial knowledge
- Strategic planning and execution

#### **BEHAVIOURS & ATTRIBUTES:**

- "Can do" attitude
- Ability to work collaboratively
- Critical thinking and problem-solving skills
- Communication and analytical skills
- Influencing and leading

The advert has minimum requirements listed.  
Management reserves the right to use additional / relevant information as criteria  
[careers@hirtandcartergroup.co.za](mailto:careers@hirtandcartergroup.co.za)

**Closing date for applications is Friday 28<sup>th</sup> June 2019**

