

VACANCY

ACCOUNT EXECUTIVE HIRT & CARTER – JOHANNESBURG

CORE PURPOSE OF THE JOB:

To increase business capacity by effectively marketing the business unit and its products to new and potential customers with a view to forging strong rewarding relationships.

KEY PERFORMANCE AREAS:

- Actively seek out new and potential business
- Achieve and Exceed budgets
- Formulation and implementation of account development plans
- Track and report on key sales indicators to Sales manager
- Resolving production and product issues with customers

QUALIFICATIONS / EXPERIENCE:

- Matric + relevant qualification with at least 3-5 years' experience within advertising/FMCG/retail industry
- Knowledge of printing process and techniques
- Knowledge of plant capability and machine specifications
- Needs to have an understanding creative brand knowledge and POS

BEHAVIOURS & ATTRIBUTES:

- 24 hours 'on call' approach
- Resilient to criticism/rejection
- Deadline driven
- Reliable, 'Can do' attitude
- Good relationship-building skills

The advert has minimum requirements listed.
Management reserves the right to use additional / relevant information as criteria
careers@hirtandcartergroup.co.za

Closing date for applications is Friday 4th January 2019

